

January-21

Consulting for December							Hours		Inquiries	Inquiry Hours
Clients	Sessions	Hours	New	Operating	2020 YTD	2019 YTD				
5	11	15.50	4	1	81.75	152.75	0	0		

Occupancy for October			
Manufacturing		Offices	
Total Leasable Space	25,200	Total Leasable Offices	10
Total Leased Space	22,020	Total Number of Leased Offices	9
Present Occupancy %	87%	Present Occupancy %	90%
Budget Occupancy %	61%	Budget Occupancy %	63%
YTD Performance to Budget \$	\$ 15,481	YTD Performance to Budget \$	\$ 6,944
YTD Performance to Budget %	119%	YTD Performance to Budget %	133%
Number of Tenants	9	Number of Tenants	9

EDA Loan Programs					
Standard Programs	Number of Loans	Original Balance / Committed	Current Balance / Advanced	Amount Past Due	Available to Advance
Low Doc Notes (Tier I and II)	6	\$ 74,609	\$ 22,634	\$ 252	
Improvement Notes	2	63,481	42,498	-	
MIF Flood Recovery	7	441,453	253,313	-	
Land Fund	3	1,347,734	1,328,985	-	
		<u>\$ 1,927,277</u>	<u>\$ 1,647,430</u>	<u>\$ 252</u>	
<b>Special Programs</b>					
2019 Forgivable Loans - Exterior	10	\$ 90,050	\$ 33,547		\$ 56,503
2019 Forgivable Loans - Interior	10	90,000	35,216		54,784
		<u>\$ 180,050</u>	<u>\$ 68,763</u>		<u>\$ 111,287</u>